



PRESIDIO

Press Release

Presidio Announces an Exclusive Relationship with Assist America to Provide Global Emergency Medical Assistance Services to its Clients

SAN FRANCISCO, CA, and PRINCETON, NJ, November 16, 2007

Effective immediately, insurers, HMOs, and health plans that reinsure with Presidio Excess Insurance Services, Inc., San Francisco, Calif., will be able to provide [Assist America's global emergency assistance services](#) to their policyholders. Presidio negotiated an exclusive distribution agreement with Assist America because of its comprehensive program and unique service model. Since 1994, Presidio has been providing reinsurance products to the health insurance industry. The company's priorities are to help clients manage accident and health risk, and to build their financial security.

Through the relationship with Assist America, Presidio's clients will be protected by an array of services, including medical referral and monitoring, emergency medical evacuation, medical repatriation, hospital admission guarantee, compassionate visit, care of minor children, return of mortal remains and more, whenever they travel 100 miles or more away from home, or in another country.

"We are committed to serving our clients' long-term interests, along with their bottom line," says Dennis Heinzig, President and CEO of Presidio. "By bundling Assist America's services with our reinsurance products and services, we are giving our clients an advantage to be competitive and profitable in the market, while helping protect their policyholders' health. We are pleased to offer this enhancement that fosters financial peace of mind on various levels."

George Howard, President of Assist America, says, "Presidio is a true success story in the medical reinsurance marketplace, and by providing Assist America's global emergency services with their products they are at the top of their game in



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reassurance too—reassurance that their clients will have a true differentiator at the sales table, and that their policyholders will be safeguarded anywhere in the world. We are very excited about this partnership.”

About Presidio

Presidio is a market leader providing medical insurance and reinsurance products and services addressing the opportunities and challenges experienced by insurance companies, HMOs, managed care organizations, healthcare systems, hospitals, medical groups and employers. Since 1994, Presidio has provided management solutions for clients assuming all forms of medical risk exposures. The company has offices in San Francisco, Minneapolis and Kansas City and has clients throughout North America. For more information about Presidio, please visit www.pxis.com.

About Assist America

Founded in 1990, Assist America, Inc. is the world’s largest provider of global emergency assistance in partnership with insurance benefit plans. Its worldwide network of professionals responds quickly to any eligible participant who becomes medically compromised while traveling more than 100 miles from home. From simple doctor referrals to complex intercontinental evacuations and more, Assist America saves lives every day. The company, headquartered in Princeton, New Jersey, serves more than 25 million members and over 300,000 enterprises through benefit programs from the country’s most prominent insurance providers. More information about Assist America is available at www.assistamerica.com.