



PRESIDIO

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Presidio Excess Insurance Services and Benefit Informatics Announce Exclusive Relationship

- *Arrangement offers Presidio clients exclusive access and pricing options*
- *Reinsurer to utilize comprehensive data analysis and reporting capabilities*

San Francisco, CA – Medical risk assumed by insurance companies and their reinsurance partners continues to evolve in a challenging market. Timely access to claim and health benefit utilization information is the key to monitoring and proactively managing risk. Presidio Excess Insurance Services has contracted with Benefit Informatics, a leading healthcare data warehouse provider, to provide comprehensive data analysis and reporting solutions to its clients.

The Reinsurance Edition of Benefit Informatics' data analysis and reporting solutions provides regular access to a variety of analysis and reporting functions, including shock-claim alerts, trigger diagnosis filtering and eligibility review. Presidio's clients can actively monitor utilization for individual insured participants or over their entire book of business, as well as provide individual access to patient information. Because the analysis and reporting functions can be scheduled and customized, monitoring each individual or group within the health plan can be automated with report output distributed to the necessary user accompanied by an email alert. In addition, plan modeling and forecasting capabilities allow Presidio's clients to both evaluate and build benefit plans that best meet the needs of their plan participants.

"Now more than ever, 'knowledge is power' when it comes to managing medical risk," stated Dennis Heinzig, President and CEO of Presidio. "Equipping our clients with the best tools to assess information and manage the risk they assume is a critical component of our relationship. We are delighted to offer our clients effective and comprehensive applications and services through Benefit Informatics, which will support and enhance their ability to succeed."

Through the agreement between Presidio and Benefit Informatics, Presidio clients, which include insurance companies, HMOs, managed care organizations, healthcare systems, hospitals, medical groups and employers, have the opportunity to access and utilize Benefit Informatics solutions for a special price. Because Presidio is one of the largest providers of medical excess reinsurance, the number of healthcare organizations who can now access the Benefit Informatics data warehouse is extensive.

“We are extremely excited about this new opportunity to assist Presidio and their clients in better controlling the rising costs of healthcare and better managing medical risk,” said Benefit Informatics President and CEO Philip Kurtz. “Presidio shares our belief that information that is both timely and thorough is vital to proactively managing risk and controlling expenses. This relationship offers benefits to Presidio and their extensive list of clients by allowing every stakeholder to be informed and make the most informed decisions.”

About Presidio

Presidio Excess Insurance Services, Inc., a member of the Presidio Reinsurance Group, provides medical insurance and reinsurance products and services addressing the opportunities and challenges experienced by insurance companies, HMOs, managed care organizations, healthcare systems, hospitals, medical groups and employers. Since 1994, Presidio has provided management solutions for clients assuming all forms of medical risk exposures. The group has offices in San Francisco, Minneapolis, Kansas City, New York City, and London and has clients throughout North America and the United Kingdom. For more information about Presidio, please visit www.PresidioRe.com or contact Marcia McKinney at 913.871.7203 or Marcia.Mckinney@PresidioRe.com

About Benefit Informatics

Benefit Informatics Inc. enables the efficient planning, management and analysis of employee benefit plans through online proprietary applications and services to insurance companies, Third Party Administrators, brokers and employers. Through its clients, Benefit Informatics currently serves more than 3,700 businesses, managing health benefits for nearly 2 million members. Benefit Informatics works closely with customers to provide solutions that help attract new customers, retain current clients and operate more efficiently. Please contact us to see how we can help your organization **Sell, Keep and Do More™**. For additional information, please call 918.491.3600 or 888.802.INFO (4636) or visit www.benefitinformatics.com.